



BRISTOL TENNESSEE ESSENTIAL SERVICES ECONOMIC DEVELOPMENT FUNDS

Loans will be evaluated based on a project's:

- Financial viability
- Potential to create or retain jobs, add capital investment, and add electric load in our service area
- Community economic impact
- Ability to leverage funds from other sources

Loans are approved by the BTES Loan Committee, according to the BTES Board of Director's guidelines.

Program guidelines:

- Maximum loan amount varies according to the type of project, electric load, capital investment and number of new and/or retained jobs
 - Loan amount of \$5,000 per new and/or retained jobs, not to exceed \$50,000 per project – for the following NAICS sectors:
Manufacturing (Sector 31-33)
- In most instances, funds should be used for fixed assets
- Real estate, equipment or letters of credit are acceptable collateral
- Loan terms not to exceed length of BTES General Power Contract terms
- Interest rate shall be zero percent for 36 months, thereafter as follows:
 - Wall Street Journal (WSJ) Prime Rate
 - Fixed - set on the 36th month
 - Fixed – set at the time of closing
 - Maximum loan term of 60 months
- Loan may be prepaid prior to maturity without penalty
- Require that additional funding be leveraged from other sources
- Loan may be subordinated to a lender with a larger loan
- The applicant will personally guarantee the loan
- BTES to be the electric, Internet, telephone and cable television service provider for the term of the General Contract period